The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

CPC Salary Survey

REGIONAL Interim Report No. 5, June 1984

WESTERN REGION (WCPA)

Arizona State University
California Institute of Technology
California Polytechnic State University - San Luis Obispo
California State Polytechnic University - Pomona
California State University - Chico
California State University - Fresno
California State University - Long Beach
California State University - Sacramento
University of California - Berkeley
University of California - Los Angeles
University of Idaho
University of Nevada - Reno
Oregon State University
University of Oregon
Portland State University
San Diego State University
San Jose State University
University of Southern California
University of Southern California - Graduate School of Business Administration
Stanford University
Stanford University - Graduate School of Business Administration
Washington State University
University of Washington

The 187 placement offices at the 162 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Western region.

The data are based on salary offers made to students graduating between September 1, 1983, and August 31, 1984. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (May 5 through June 8) and cumulatively (September 1 through June 8). The block tables contain data for both the interim and cumulative periods.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 5/5/84 THROUGH 6/8/84							CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	218	1443	$1595	$1621	$1785	$1625	$1400	740	6459	$1565	$1627	$1708	$1583	$1360
Business—General (incl. Mgmt.)	234	1307	1579	1570	1950	1512	1275	691	4249	1530	1555	1934	1500	1200
Marketing & Distribution	62	634	1473	1489	1791	1417	1200	191	1677	1474	1485	1833	1417	1150
HUMANITIES & SOCIAL SCIENCES														
Humanities	12	433	1220	1520	*	*	*	41	760	1281	1477	1700	1250	800
Economics[2]	18	420	1496	1717	*	*	*	37	701	1495	1665	1845	1416	1200
Other Social Sciences	50	603	1286	1482	1500	1292	1000	113	1047	1292	1452	1625	1292	900
ENGINEERING														
Aeronautical	19	134	2208	2166	*	*	*	51	406	2144	2153	2344	2160	1980
Chemical	39	638	2341	2272	2500	2333	2215	121	2096	2308	2285	2472	2333	2110
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	35	443	1894	1890	2208	1916	1600	123	1164	1951	1897	2250	1950	1600
Electrical (incl. Computer Engrg.)	316	3525	2246	2221	2427	2275	2000	898	10330	2203	2213	2427	2250	1856
Geological	1	20	2250	2056	*	*	*	5	67	1530	2041	*	*	*
Industrial	19	419	2203	2065	*	*	*	64	1146	2116	2102	2300	2166	1833
Mechanical	105	1659	2198	2185	2420	2225	1794	318	4959	2166	2190	2423	2182	1794
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	4	128	1807	2192	*	*	*	15	374	2127	2213	*	*	*
Mining	1	11	1760	2164	*	*	*	1	46	1760	2073	*	*	*
Nuclear (incl. Engrg. Physics)	1	34	2000	2165	*	*	*	2	101	2130	2199	*	*	*
Petroleum	6	98	2564	2405	*	*	*	10	415	2584	2464	*	*	*
Engineering Technology	21	224	2092	2063	2240	2151	1880	87	846	2124	2078	2400	2140	1900
SCIENCES														
Agricultural Sciences	15	155	1448	1398	*	*	*	44	339	1421	1418	1754	1375	1200
Biological Sciences	2	54	2602	1418	*	*	*	7	120	1567	1402	*	*	*
Chemistry	4	65	1767	1663	*	*	*	10	193	1810	1756	*	*	*
Computer Science	197	1295	2071	2057	2416	2166	1583	460	3773	2078	2046	2400	2132	1625
Health (Medical) Professions	1	157	1000	1567	*	*	*	9	360	1470	1576	*	*	*
Mathematics	24	230	2283	1968	2427	2335	2036	38	533	2111	1950	2427	2205	1485
Other Physical & Earth Sciences	28	99	2031	1953	2427	2067	1500	39	232	2022	1900	2427	2083	1500
Totals	1452	14428						4115	42393					

[1] Percentiles are computed on regional data.
[2] Includes economics programs with both business and social science orientation.
* Not computed for fewer than 20 offers.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 5/5/84 THROUGH 6/8/84							CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Accounting/Auditing	229	1503	$1590	$1625	$1750	$1625	$1416	791	6546	$1558	$1626	$1708	$1583	$1360
Business Administration	130	780	1547	1535	1900	1541	1208	369	2055	1526	1537	1935	1500	1200
Communications	7	188	1348	1429	*	*	*	15	326	1493	1493	*	*	*
Community & Service Orgs. Work	5	70	1192	1193	*	*	*	16	166	1228	1263	*	*	*
EDP-Programming/Systems	238	1546	2078	2048	2400	2160	1583	539	4311	2071	2040	2383	2125	1615
Engineering	555	6667	2217	2193	2427	2250	1847	1636	20169	2181	2195	2427	2208	1800
Farm & Natural Resources Mgmt.	5	51	1264	1402	*	*	*	13	108	1380	1379	*	*	*
Finance & Economics	24	657	1653	1742	2083	1625	1283	85	1397	1492	1677	1850	1420	1200
Health (Medical) Services	1	187	1000	1523	*	*	*	8	424	1202	1530	*	*	*
Manufacturing &/or Industrial Oprs.	13	313	1865	2047	*	*	*	60	945	1842	2027	2220	1800	1416
Mathematics/Statistics	13	167	2104	1840	*	*	*	20	410	1980	1870	2405	2148	1300
Merchandising/Sales Promotion	102	663	1364	1422	1500	1333	1208	250	1550	1362	1412	1542	1333	1166
Personnel/Employee Relations	7	67	1873	1564	*	*	*	30	197	1626	1509	2125	1600	1100
Research—Non-Scientific	4	177	1523	1744	*	*	*	11	296	1536	1746	*	*	*
Research—Scientific	21	256	2141	1907	2650	2250	1500	39	729	2057	1949	2560	2083	1333
Rotational Training—Non-Technical	7	291	1482	1439	*	*	*	31	650	1352	1418	1700	1250	1100
Rotational Training—Technical	+	84	+	2000				2	285	1784	2070	*	*	*
Sales—Non-Technical Degree	85	605	1460	1544	1750	1500	1125	188	1540	1467	1525	1800	1500	1100
Sales—Technical/Scientific Degree	6	156	2153	1941	*	*	*	12	289	1951	1957	*	*	*
Totals	1452	14428						4115	42393					

[1] Percentiles are computed on regional data.
* Not computed for fewer than 20 offers.
+ No offers reported.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates
Inexperienced
(One Year Or Less Of Full-Time, Non-Military Employment)

GRADUATE PROGRAM	INTERIM PERIOD 5/5/84 THROUGH 6/8/84							CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	+	90	+	$1962				8	598	$1739	$1933	*	*	*
MBA (Non-Technical Undergraduate)	75	744	$2754	2413	$3750	$2750	$1916	99	1933	2563	2375	$3750	$2500	$1791
MBA (Technical Undergraduate)	11	168	3278	2546	*	*	*	12	472	3205	2541	*	*	*
MS-Business (incl. Mgmt., Mktg., Finance, etc.)	6	79	2600	2302	*	*	*	21	249	2459	2279	2858	2650	2063
Industrial Mgmt. (incl. Industrial Admin.)	+	7	+	2092				1	53	2500	2223	*	*	*
Administration (incl. Public, Hospital, etc.)	+	28	+	2012				+	41	+	1929			
HUMANITIES & SOCIAL SCIENCES														
Humanities	+	22	+	1688				+	47	+	1561			
Social Sciences	2	38	3108	1628	*	*	*	5	90	2363	1648	*	*	*
ENGINEERING														
Chemical	7	85	2545	2544	*	*	*	18	240	2567	2557	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	5	34	2392	2127	*	*	*	17	137	2484	2227	*	*	*
Electrical (incl. Computer Engrg.)	42	260	2724	2617	2925	2710	2500	104	838	2650	2584	2920	2667	2360
Industrial	2	15	2792	2529	*	*	*	13	101	2739	2504	*	*	*
Mechanical	23	140	2543	2525	2730	2625	2220	55	478	2590	2524	2917	2625	2292
Nuclear (incl. Engrg. Physics)	+	+	+	+				+	32	+	2471			
SCIENCES														
Chemistry	4	14	2105	2085	*	*	*	5	54	2234	2228	*	*	*
Computer Science	14	148	2628	2507	*	*	*	32	470	2707	2505	3200	2714	2309
Geology & Related Geological Sciences	1	6	2300	2320	*	*	*	9	61	2667	2440	*	*	*
Mathematics	2	20	2901	2517	*	*	*	5	78	2621	2397	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg./ Science, & Ceramics)	2	13	2788	2565	*	*	*	4	62	2717	2480	*	*	*
Totals	196	1911						408	6034					

[1] Percentiles are computed on regional data.
* Not computed for fewer than 20 offers.
+ No offers reported.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced[1]

GRADUATE PROGRAM	INTERIM PERIOD 5/5/84 THROUGH 6/8/84							CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years														
MBA - Non-Tech Undergraduate	55	282	$2834	$2733	$3500	$2916	$2150	57	730	$2827	$2694	$3500	$2916	$2083
MBA - Tech Undergraduate	10	82	2971	2668	*	*	*	10	207	2971	2778	*	*	*
Over 2 to 4 years														
MBA - Non-Tech Undergraduate	71	368	2759	2760	3500	2667	2166	78	880	2678	2768	3500	2633	1916
MBA - Tech Undergraduate	12	130	3067	2891	*	*	*	15	293	3034	2896	*	*	*
Over 4 years														
MBA - Non-Tech Undergraduate	44	278	3213	2943	3750	3126	2708	54	615	3061	2818	3750	3083	2100
MBA - Tech Undergraduate	10	89	3384	3043	*	*	*	10	154	3384	3004	*	*	*
Totals	202	1229						224	2879					
ENGINEERING														
Chemical	5	56	$3085	$3156	*	*	*	13	163	$3217	$3239	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	1	7	2917	3057	*	*	*	4	21	3146	3108	*	*	*
Electrical (incl. Computer Engrg.)	8	35	3543	3558	*	*	*	33	133	3419	3430	$4033	$3500	$2917
Mechanical	+	14	+	3157				3	43	2569	3199	*	*	*
SCIENCES														
Chemistry	16	99	3007	2947	*	*	*	41	282	3082	2960	3375	3033	2917
Mathematics (incl. Oprs. Research, Statistics, & Actuarial Science)	4	14	3511	3187	*	*	*	5	38	3408	2963	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg./ Science, & Ceramics)	1	12	3358	3287	*	*	*	1	31	3358	3212	*	*	*
Physics	6	17	3308	3250	*	*	*	11	62	3321	3201	*	*	*
Totals	41	254						111	773					

DOCTORAL DEGREE CANDIDATES

[1] Years of previous full-time, non-military employment.
[2] Percentiles are computed on regional data.
* Not computed for fewer than 20 offers.
+ No offers reported.

AVERAGE MONTHLY SALARY OFFERS JULY 1984 WCPA REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/5/84 THROUGH 6/8/84 PART 1 - PAGE 1

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO, MECH-EQPT		BLDG MATERIAL	
ACCOUNTING	1611 1750 1500	168	1503	3	1252	4	1802	11	1800	1	1850	1
BUSINESS - GENERAL	1622	8	1450 1750 1250	31	1358 1542 1188	81	1761 2111 1500	49	1440	4	1757	5
MARKETING/DISTRIBUTN			1364	5	1364 1500 1208	28	1643	15			1500	2
HUMANITIES					971	6	1750	1				
ECONOMICS			1347	8	1261	3	1861	5	1400	1		
OTHR SOCIAL SCIENCES			1250	1	1280 1500 1041	33	1640	2				

AVERAGE MONTHLY SALARY OFFERS JULY 1984 WCPA REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/5/84 THROUGH 6/8/84 PART 1 - PAGE 2

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO, MECH-EQPT		BLDG MATERIAL	
AERONAUTICAL							2231	18				
CHEMICAL							2342	16			2267	4
CIVIL -CNSTR/SAN/TRP			2250	1			2065	5			1824	13
ELECTRICAL -COMPTR			2333	1	2031	4	2281 2448 2100	246	2079	2	2017	4
GEOLOGICAL							2250	1				
INDUSTRIAL							2205	12				
MECHANICAL					2975	1	2269 2427 2100	67	2261	6	2222	3
METALLURGICAL							2051	2				
MINING												
NUCLEAR -ENGRG PHYS							2000	1				
PETROLEUM -NATL GAS												
ENGINEERING TECH							2088 2240 1880	20			2175	1

AVERAGE MONTHLY SALARY OFFERS JULY 1984 WCPA REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/5/84 THROUGH 6/8/84 PART 1 - PAGE 3

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO, MECH-EQPT		BLDG MATERIAL	
AGRICULTURL SCIENCES			1479	6								
BIOLOGICAL SCIENCES					2383	1						
CHEMISTRY							2083	1			1400	1
COMPUTER SCIENCE	1625	5	1592	3	1543	12	2168 2420 1900	144			1808	2
HEALTH (MED) PROFSNS												
MATHEMATICS							2332 2427 2075	21				
OTHR PHYSCL/EARTH SC	1917	2			1416	1	2338	13				

AVERAGE MONTHLY SALARY OFFERS JULY 1984 WCPA REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/5/84 THROUGH 6/8/84 PART 2 - PAGE 1

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
ACCOUNTING			1400	1			1564	3	1830	1	1625	1
BUSINESS - GENERAL	1505	7	1596	14	1821	15	1686	6	1888	2	1941	12
MARKETING/DISTRIBUTN	1506	6	1625	2	2083	1			1292	1	1610	1
HUMANITIES			1500	1	1513	2	1125	1				
ECONOMICS					1667	1						
OTHR SOCIAL SCIENCES	1583	2	1325	2	1500	1						

AVERAGE MONTHLY SALARY OFFERS JULY 1984 WCPA REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/5/84 THROUGH 6/8/84 PART 2 - PAGE 2

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS		PETRO/ALLIED	
AERONAUTICAL										
CHEMICAL	2319	8	2292	1					2448	9
CIVIL -CNSTR/SAN/TRP									2444	1
ELECTRICAL -COMPTR			2375	12			2300	1	2357	7
GEOLOGICAL										
INDUSTRIAL	2169	2	2029	2					2500	1
MECHANICAL	1964	3	2238	2			2504	2	2325	4
METALLURGICAL	1563	2								
MINING							1760	1		
NUCLEAR -ENGRG PHYS										
PETROLEUM -NATL GAS									2564	6
ENGINEERING TECH										

AVERAGE MONTHLY SALARY OFFERS JULY 1984 WCPA REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/5/84 THROUGH 6/8/84 PART 2 - PAGE 3

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
AGRICULTURL SCIENCES	1533	3	1200	1	1358	2	1400	1				
BIOLOGICAL SCIENCES									2820	1		
CHEMISTRY	1333	1										
COMPUTER SCIENCE	2250	2	1908	10							2114	8
HEALTH (MED) PROFSNS												
MATHEMATICS			2083	1								
OTI PHYSCL/EARTH SC									1834	2		

AVERAGE MONTHLY SALARY OFFERS JULY 1984 WCPA REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/5/84 THROUGH 6/8/84 PART 3 - PAGE 1

CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
ACCOUNTING					1602	3	1378	13	1480	8		
BUSINESS - GENERAL	1900	1			1900	11	1435	4	1541	3	1666	1
MARKETING/DISTRIBUTN							1416	1				
HUMANITIES									1417	1		
ECONOMICS												
OTHR SOCIAL SCIENCES	1350	1			1150	2	1093	1	1139	3	1025	2

AVERAGE MONTHLY SALARY OFFERS JULY 1984 WCPA REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/5/84 THROUGH 6/8/84 PART 3 - PAGE 2

CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
AERONAUTICAL							1793	1				
CHEMICAL									1900	1		
CIVIL -CNSTR/SAN/TRP	1960	2			1750	3	1621	2	1896	8		
ELECTRICAL -COMPTR	2187	10			2212	11	1782	17			2083	1
GEOLOGICAL												
INDUSTRIAL	2250	1			2250	1						
MECHANICAL	2218	2			2155	2	1675	10	1792	3		
METALLURGICAL												
MINING												
NUCLEAR -ENGRG PHYS												
PETROLEUM -NATL GAS												
ENGINEERING TECH												

AVERAGE MONTHLY SALARY OFFERS JULY 1984 WCPA REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/5/84 THROUGH 6/8/84 PART 3 - PAGE 3

CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
AGRICULTURL SCIENCES	1500	1							1428	1		
BIOLOGICAL SCIENCES												
CHEMISTRY	2250	1										
COMPUTER SCIENCE	2106	4			1923	3			1433	2	1666	2
HEALTH (MED) PROFSNS											1000	1
MATHEMATICS					2258	1	1485	1				
OTHR PHYSCL/EARTH SC	1994	4					1598	6				

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES JULY 1984 WCPA REGIONAL INTERIM REPORT NUMBER 5

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 1 INTERIM PERIOD 5/5/84 THROUGH 6/8/84

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO,MECH-EQPT		BLDG MATERIAL	
MBA - NON-TECHNICAL	2058	15	2897 3833 2000	31	2542	2	2762	8				
MBA - TECHNICAL			3194	3	3333	1	1625	1	3070	2		

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 5/5/84 THROUGH 6/8/84

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
MBA - NON-TECHNICAL	2937	4	2833	1	2918	8					2625	1
MBA - TECHNICAL	3917	1										

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 5/5/84 THROUGH 6/8/84

CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
MBA - NON-TECHNICAL	3626	5										
MBA - TECHNICAL	3820	3										

AVERAGE MONTHLY SALARY OFFERS — JULY 1984 WCPA REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER — CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84 — PART 1 - PAGE 1

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO, MECH-EQPT		BLDG MATERIAL	
ACCOUNTING	1566 1670 1400	577	1488	18	1389 1582 1083	20	1742 2020 1416	28	1675	4	1509	5
BUSINESS - GENERAL	1526 1750 1333	39	1399 1750 1200	89	1349 1542 1166	233	1746 2080 1500	134	1343	8	1607	19
MARKETING/DISTRIBUTN	1841	1	1514	13	1297 1458 1000	81	1622 1978 1416	50	2083	1	1500	2
HUMANITIES			1125	2	1134	19	1750	1			1125	2
ECONOMICS	1625	2	1324	16	1280	6	1861	5	1400	1		
OTHR SOCIAL SCIENCES	1625	1	1377	7	1270 1500 1000	66	1587	8			800	1

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BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84 PART 1 - PAGE 2

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO,MECH-EQPT		BLDG MATERIAL	
AERONAUTICAL							2154 2383 1980	49				
CHEMICAL					2333	1	2318 2472 2085	32			2269	7
CIVIL -CNSTR/SAN/TRP			2250	2	1500	1	2178 2450 2000	23	2000	1	1842 2083 1500	44
ELECTRICAL -COMPTR			2333	1	2031	4	2246 2427 2065	672	2211	5	2120	8
GEOLOGICAL					700	1	2250	1				
INDUSTRIAL			2667	1	1916	1	2113 2297 1833	44	1920	1	2167	1
MECHANICAL			2362	1	2975	1	2197 2405 2004	189	2328	9	2276	5
METALLURGICAL							2193	10				
MINING												
NUCLEAR -ENGRG PHYS							2000	1				
PETROLEUM -NATL GAS												
ENGINEERING TECH					2010	1	2099 2325 1900	66			2117	6

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CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO, MECH-EQPT		BLDG MATERIAL	
AGRICULTURL SCIENCES			1425	15	1184	6	780	1				
BIOLOGICAL SCIENCES					1832	2	1335	1				
CHEMISTRY							2100	3			1400	1
COMPUTER SCIENCE	1656	8	1615	5	1624 2125 1166	25	2145 2416 1883	322			2076	9
HEALTH (MED) PROFSNS			1500	1	1051	1						
MATHEMATICS			1300	1			2245 2427 1970	31				
OTHR PHYSCL/EARTH SC	1917	2			1416	1	2264	19			2083	1

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BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84 PART 2 - PAGE 1

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
ACCOUNTING	1000	1	1662	6	1479	2	1600	11	1610	3	1752	13
BUSINESS - GENERAL	1554	10	1563 1935 1166	29	1642 2000 1313	53	1554	11	1869	3	1879 2166 1583	27
MARKETING/DISTRIBUTN	1653	17	1583	6	1606	8	1467	4	1346	2	1746	4
HUMANITIES	1308	1	1400	2	1675	3	1125	1	1471	2		
ECONOMICS	1667	1	1708	1	1834	2					1610	1
OTHR SOCIAL SCIENCES	1611	3	1357	3	1479	2	1083	1			1610	1

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BY CURRICULUM & EMPLOYER — CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84 — PART 2 - PAGE 2

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
AERONAUTICAL												
CHEMICAL	2326 2425 2083	30	2161	2	2341	8	2240	11	2250	1	2412 2500 2350	22
CIVIL -CNSTR/SAN/TRP			1900	1			2164	1	2250	1	2547	2
ELECTRICAL -COMPTR	2304	5	2266 2417 2075	39			2208	1	2283	3	2352 2458 2192	25
GEOLOGICAL											2350	1
INDUSTRIAL	2167	3	2029	2					2242	3	2500	1
MECHANICAL	2029	4	2231	11	2625	2	2089	14	2317	6	2287	15
METALLURGICAL	1563	2							2375	1	2392	1
MINING									1760	1		
NUCLEAR -ENGRG PHYS												
PETROLEUM -NATL GAS											2584	10
ENGINEERING TECH			2175	1			2300	1	2175	1	2476	7

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BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84 PART 2 - PAGE 3

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
AGRICULTURL SCIENCES	1575	4	1200	1	1426	10	1853	3				
BIOLOGICAL SCIENCES									2820	1		
CHEMISTRY	1463	4			2300	1						
COMPUTER SCIENCE	2150	5	1995	15							2113 2333 1900	35
HEALTH (MED) PROFSNS	2105	2										
MATHEMATICS			2083	1			800	1				
OTHR PHYSCL/EARTH SC	1833	1							1834	2	2083	1

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BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84 PART 3 - PAGE 1

CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
ACCOUNTING	1395	2			1721	8	1423 1525 1140	26	1494	16		
BUSINESS - GENERAL	1650	8			1930	18	1435	4	1466	5	1666	1
MARKETING/DISTRIBUTN							1354	2				
HUMANITIES							1250	1	1806	3	1216	4
ECONOMICS	1600	1			2258	1						
OTHR SOCIAL SCIENCES	1117	3			1100	3	1093	1	1256	6	1088	7

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BY CURRICULUM & EMPLOYER — CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84 — PART 3 - PAGE 2

CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
AERONAUTICAL							1897	2				
CHEMICAL	2032	2			2223	3	1458	1	1900	1		
CIVIL -CNSTR/SAN/TRP	1949	8			2025	13	1742	6	1850 1984 1743	20		
ELECTRICAL -COMPTR	2184 2350 1794	22			2308 2677 2100	33	1714 1973 1449	77	2677	1	2192	2
GEOLOGICAL	1500	1									850	1
INDUSTRIAL	2250	1			2250	2	1806	4				
MECHANICAL	2388	5			2366	16	1733 2050 1448	35	2000	5		
METALLURGICAL	2083	1										
MINING												
NUCLEAR -ENGRG PHYS					2260	1						
PETROLEUM -NATL GAS												
ENGINEERING TECH	2071	2			1900	1	1450	1				

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BY CURRICULUM & EMPLOYER — CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84 — PART 3 - PAGE 3

CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
AGRICULTURL SCIENCES	1500	1							1477	3		
BIOLOGICAL SCIENCES									850	1	1150	2
CHEMISTRY	2250	1										
COMPUTER SCIENCE	2129	11			2023	15	1739	3	1562	3	1483	4
HEALTH (MED) PROFSNS									1500	2	1156	3
MATHEMATICS	1500	1			2258	1	1341	2				
OTHR PHYSCL/EARTH SC	1994	4					1616	8				

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BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 1 CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO, MECH-EQPT		BLDG MATERIAL	
MBA - NON-TECHNICAL	1991	19	2795 3833 2000	36	2091	5	2589	11	1666	1		
MBA - TECHNICAL			3194	3	3333	1	2013	2	3070	2		

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 2 CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
MBA - NON-TECHNICAL	2770	5	2833	1	2871	9					2238	4
MBA - TECHNICAL	3917	1										

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 3 CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84

CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
MBA - NON-TECHNICAL	3410	6					1926	1			850	1
MBA - TECHNICAL	3820	3										